

Full-Service Remodelers

These companies offer the range of services, in-house or subcontracted, that allow them to build the additions and alterations (think kitchen and bath renovations, master suites) that substantially change the look, feel, or square footage of a home. Many specialize in a particular type of renovation — kitchens and baths, for instance,

or historical restoration — but big custom projects, either designed by the company or built off an architect's plans, are what their business is about.

When the recession put the housing market on hold a few years back, full-service remodelers were especially vulnerable and many downsized, voluntarily or other-

wise. Now, after a few years of uncertainty, many see business gaining, with more and larger projects in the pipeline. Many full-service remodelers on this list project modest revenue increases this year. Some, such as John Rusk of Rusk Renovations, in N.Y., see substantial — double digit — increases in revenue for 2013.

	COMPANY	LOCATION	2012 REVENUE	NO. OF JOBS	AVG. JOB SIZE	2013 REVENUE*	TYPE OF WORK
1	Alure Home Improvements	East Meadow, N.Y.	\$39,356,460	1,709	\$23,029	\$41,000,000	wh · kb · bt · a · sr · o
2	Foxcraft Design Group	Falls Church, Va.	31,000,000	NA	150,000	40,000,000	wh · kb · bt · a · sr
3	Greater Dayton Building and Remodeling	Beavercreek, Ohio	27,832,561	903	30,822	27,000,000	wh · kb · bt · a · sr · h · ir · o
4	Gardner/Fox Associates	Bryn Mawr, Pa.	23,859,079	372	64,137	20,000,000	wh · kb · bt · a · sr · cl
5	Patio Enclosures by Great Day Improvements	Macedonia, Ohio	23,200,000	1,300	15,000	50,000,000	bt · a · sr
6	BOWA	McLean, Va.	23,137,000	37	500,000	33,258,000	wh · kb · bt · a · sr · h · o
7	Normandy Remodeling	Hinsdale, Ill.	19,432,550	208	93,425	23,000,000	wh · kb · bt · a · o
8	Aspire Design	Phoenix	18,791,738	1,937	8,500	18,000,000	wh
9	Neil Kelly Co.	Portland, Ore.	17,898,135	1,013	17,668	25,787,800	wh · kb · bt · a · sr · h · o
10	Payne/Bouchier	Boston	15,000,000	106	141,500	19,000,000	kb · o
11	Total Exteriors	Union, N.J.	14,276,048	844	17,151	15,000,000	wh · kb · bt · a · sr · o
12	Croom Construction	Vero Beach, Fla.	14,145,580	47	275,000	12,500,000	wh · kb · a · sr
13	Cape Associates	N. Eastham, Mass.	12,984,000	1,720	12,000	15,500,000	wh · kb · bt · a · sr · h · o
14	Marrokal Design & Remodeling	San Diego	12,555,223	81	134,413	11,500,000	wh · kb · a · o
15	Patriot Building Group	Winter Garden, Fla.	12,507,132	212	58,995	13,800,000	wh · kb · a · sr
16	Rusk Renovations	New York	12,052,737	11	922,644	15,000,000	wh
17	Pyramid Builders	Annapolis, Md.	11,380,256	12	1,949,359	10,892,000	wh · kb · a
18	HAS Construction	Culver City, Calif.	10,800,000	184	58,696	11,600,000	wh · kb · bt · a · sr · o
19	Jericho Home Improvements	Kansas City, Kan.	10,500,000	685	15,328	12,800,000	wh · kb · bt
20	Mosby Building Arts	St. Louis	10,332,034	429	25,091	12,400,000	wh · kb · bt · a · sr · o
21	Jackson & LeRoy Remodeling	Salt Lake City	9,791,892	18	500,000	8,100,000	wh · kb · bt · a
22	Pine Street Carpenters	West Chester, Pa.	9,397,000	168	60,000	9,400,000	wh · kb · bt · a · r · o
23	D.D. Ford Construction	Santa Barbara, Calif.	9,161,000	29	316,000	11,963,000	wh · kb · a · h
24	Allen Associates	Santa Barbara, Calif.	8,956,797	132	200,000	11,000,000	wh · kb · bt · a · sr · h · o
25	Jackson Design and Remodeling	San Diego	8,707,024	54	165,001	9,200,001	wh · kb · a
26	Sun Design Remodeling Specialists	Burke, Va.	8,678,866	57	150,000	10,000,000	wh · kb · bt · a · sr
27	Franzoso Contracting	Croton on Hudson, N.Y.	8,500,000	930	9,150	10,400,000	wh · kb · bt · a · w · o
28	Finished Basement Co.	Maple Grove, Minn.	8,133,677	168	60,854	10,000,000	bt · a
29	McCutcheon Construction	Berkeley, Calif.	8,123,000	115	72,000	10,670,000	wh · kb · bt · a · sr · h · o
30	Harrell Remodeling	Mountain View, Calif.	8,101,695	50	179,111	10,500,000	wh · kb · a · h · o
31	F.H. Perry Builder	Hopkinton, Mass.	8,038,724	95	800,000	20,000,000	wh · kb · a · o
32	DFW Improved	Frisco, Texas	8,000,000	1,060	800	11,500,000	wh · kb · a · sr
33	Karp Associates	New Canaan, Conn.	7,850,000	17	800,000	6,200,000	wh · kb · bt · a · sr · h · o
34	Long & DeLosa Construction Group	Brooklyn, N.Y.	7,502,234	156	48,091	5,500,000	wh · kb · bt · a · h
35	Callier and Thompson Kitchens & Bath	Manchester, Mo.	7,500,000	200	30,000	7,600,000	wh · kb
36	Episcopo Builders	Summit, N.J.	7,425,740	202	36,550	8,575,000	wh · kb · a · sr · o

Bold=REMODELING Big50; 2013 Revenue (P)=projected; **a**=room additions; **bt**=basement finishing; **c**=contents & cleaning; **cl**=commercial; **dk**=decks; **h**=handyman/maintenance; **ir**=insurance restoration; **kb**=kitchen & bath remodeling; **r**=roofing replacement; **s**=siding replacement; **sr**=sunrooms/screen rooms/solariums; **w**=window & door replacement; **wh**=whole-house remodeling; **o**=other; includes: accessibility; custom homes; electrical; energy audits/upgrades/retrofits; fire protection; fireplaces; flooring; gutter; historic restoration; home theater; HVAC; insulation; landscaping; masonry; outbuildings; outdoor living; painting; patios; plumbing; pools; solar installation; seismic retrofits; waterproofing; wine cellars